



AI FOR MANUFACTURERS

Most plants still run the way they **always have.**

We are a fifth-generation manufacturer that spent a year rebuilding our own operation with AI — routing, approvals, SOPs, uploads, reporting. Now we do it for other manufacturers, on your floor, with your files and your people.

The habit is rarely the problem — it is that nobody has had time to question it. Generations cut the end off the ham because mother did; her pot was just too small. We find the constraint that already went away.

5th

GENERATION MFR

Daily

AI IN OUR OWN SHOP

Built

TO FIT YOUR FLOOR

0

UNAPPROVED WRITES

WHAT WE BUILD

One pattern: find the bottleneck, ship the fix, hand it over.

OPS - 01

AI Operations Front Desk

Routes employee requests, answers repeat questions, handles files, triages simple work from projects.

OPS - 02

Organized AI Work Lanes

Separate lanes for ops, product dev, dashboards, approvals, research and admin — nothing buried in one chat.

SEC - 03

Role-Based AI Access

Owners, admins, employees and limited users get scoped tools, scoped data and an audit trail.

WF - 04

Approval-Gated Workflows

AI stages uploads, file changes and ERP work; a human reviews the diff before anything goes live.

DAT - 05

AI File Intake

Drive upload folders that classify, name, extract and route vendor sheets, SOP drafts, reports and photos.

DAT - 06

Spreadsheet Automation

Product data cleanup, inventory comparison, template filling, Business Central and marketplace prep.

SOP - 07

AI SOP Helper

Floor teams ask task-specific questions and get the current step, without pulling a lead off the line.

PD - 09

Product Development

Rough ideas into comparison tables, business cases, launch plans and an actual go / no-go.

VIS - 10

Dashboards & Queues

Volume, aging and ownership on the invisible half of the operation.

RES - 11

Research Briefings

Scheduled, sourced summaries of industry news, competitors and opportunities.

Walk the floor. Size the bottleneck. Hand it over.

01

STEP ONE

Initial meeting

We come to you. Watch the work, talk to the people doing it, inventory the systems, and map where work actually stalls.

02

STEP TWO

Understand the bottlenecks

Every bottleneck sized in hours, dollars and risk — then ranked by what AI can genuinely fix first.

03

STEP THREE

Gather the information

Files, ERP exports, SOPs, systems and the people who touch them — everything the build has to work against.

04

STEP FOUR

Build the tools

Built in your environment with approval gates on anything that writes, then handed over with training and documented ownership. No lock-in.

FIELD NOTES / OUR OWN FLOOR

What changed when we did this to ourselves.

INTAKE

~14 hrs/wk

Interruptions pulled off two people by the AI front desk.

UPLOADS

~9 hrs/wk

Manual template prep removed; review queue with a diff instead.

SOPS

1 day

New-hire ramp on a procedure, down from about a week.

THE MISSES

~30%

Of the quoting build reverted to assist-only. We say what did not work.

ONE QUOTED PRICE

Custom pricing per job, \$1,000 – \$20,000

Floor walk, bottleneck register, the build, training and handover. No hourly billing, no discovery fee.

**Hambone AI****Book a floor walk**hambone.ai/contactjoberholtzer@tjfans.com

Fifth-generation manufacturers. We are not paid to be impressed by software.

Cut the bone off because the pot is small — not because it always was.